

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01266 101059Z

17

ACTION EUR-12

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R 100946Z MAR 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 6971

UNCLAS STOCKHOLM 1266

FOR BIC/OED

E.O. 11652: N/A

TAGS: BTRA, SW

SUBJECT: COMMERCIAL INVITATION: MR. LARS-GUNNAR ANDERSON,
INGENJORSFIRMAN HALLENBORG & ANDERSON AB

1. A COMMERCIAL INVITATION HAS BEEN ISSUED TO MR. LARS-GUNNAR ANDERSON, MANAGING DIRECTOR OF INGENJORSFIRMAN HALLENBORG & ANDERSON AB, FAC, S-421 20 VASTRA FROLUNDA, SWEDEN.

2. INGENJORSFIRMAN HALLENBORG & ANDERSON AB IS A MANUFACTURER OF ELECTRICAL CONTROL EQUIPMENT AND IMPORTER AND AGENT OF MATERIALS HANDLING EQUIPMENT. MR. ANDERSON IS INTERESTED IN OBTAINING AGENCIES FOR MATERIALS HANDLING SYSTEMS AND COMPONENTS, PREFERABLY MINIATURIZED; MINIATURE HYDRAULICS SYSTEMS AND COMPONENTS; AND INDUSTRIAL CONTROL SYSTEMS.

3. MR. ANDERSON WILL ARRIVE IN LOS ANGELES ON MARCH 26 AND PLANS A TWO WEEK STAY. HE WILL STAY WITH MR. L. ANDERSON, 712 MALABAK DRIVE, CORONA DEL MAR, CA 92625, WHILE IN CALIFORNIA.

4. INGENJORSFIRMAN HALLENBORG & ANDERSON AB IS MEDIUM-SIZED AND WELL-ESTABLISHED. ACCORDING TO LOCAL CREDIT SOURCES, THE COMPANY'S PROFITABILITY IS SATISFACTORY AND IT IS FINANCIALLY SOUND. RECOMMENDED TRADE CONTACT.

5. MR. ANDERSON WILL VISIT THE DISTRICT OFFICES IN LOS ANGELES, CHICAGO AND NEW YORK. STRAUSS-HUPE
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NNN

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